#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

#### FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1998

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 1-12002

ACADIA REALTY TRUST (Exact name of registrant in its charter)

MARYLAND 23-2715194 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

20 SOUNDVIEW MARKETPLACE, PORT WASHINGTON, NY 11050 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (516) 767-8830

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

As of November 14, 1998, there were 25,419,215 common shares of beneficial interest, par value \$.001 per share, outstanding.

# INDEX

| Part | I:  | Financial Information   | Page |
|------|-----|---|------|
| Item | 1.  | Financial Statements (unaudited)  |      |
|      |     | Consolidated Balance Sheets as of<br>September 30, 1998 and December 31, 1997                               | 1    |
|      |     | Consolidated Statements of Operations for<br>the three and nine months ended<br>September 30, 1998 and 1997 | 2    |
|      |     | Consolidated Statements of Cash Flows for<br>the nine months ended September 30, 1998<br>and 1997           | 3    |
|      |     | Notes to Consolidated Financial Statements  | 5    |
| Item | 2.  | Management's Discussion and Analysis of<br>Financial Condition and Results of Operations                    | 15   |
| Part | II: | Other Information   |      |
| Item | 2.  | Changes in Securities and Use of Proceeds   | 28   |
| Item | 4.  | Submission of Matters to a Vote of Security<br>Holders  | 29   |
| Item | 6.  | Exhibits  | 30   |
|      |     | Signatures  | 31   |

# ACADIA REALTY TRUST AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (dollars in thousands, except per share amounts) September 30, December 31, 1998 1997 (unequited) (unaudited)

| ASSETS<br>Real estate                 |                       |               |
|---------------------------------------|-----------------------|---------------|
| Land                                  | \$ 76,116             | \$ 30,855     |
| Buildings and improvements            | 446,293               | 274,165       |
| Properties under development          | 20,645                | 6,668         |
| Fropercies under deveropment          | 20,043                | 0,008         |
|                                       | 543,054               |               |
| Less: accumulated depreciation        | 83,057                | 83,326        |
| Less. accumulated depreclation        |                       | 03,320        |
| Net real estate                       |                       |               |
|                                       | 459,997               | 228,362       |
| Property held for sale                | 9,363                 | 1 207         |
| Cash and cash equivalents             | 19,213                | 1,287         |
| Cash in escrow                        | 10,521                | 7,906         |
| Investments in unconsolidated         | 7 050                 |               |
| partnerships                          | 7,353                 |               |
| Rents receivable, net                 | 5,238                 | 4,802         |
| Prepaid expenses                      | 3,984                 | 1,241         |
| Due from related parties              | 58                    | 177           |
| Deferred charges, net                 | 10,594                | 9,710         |
| Other assets                          | 981                   | 1,015         |
|                                       | +                     |               |
|                                       | \$527,302             |               |
|                                       | ======                | =======       |
| LIABILITIES AND SHAREHOLDERS' EQUITY  | <b>*</b> ~ <b>~</b> ~ | <b>*</b> **** |
| Mortgage notes payable                | \$278,420             | \$183,943     |
| Accounts payable and accrued expenses |                       | 7,553         |
| Note payable to shareholder           |                       | 3,050         |
| Other liabilities                     | 3,587                 | 1,910         |
|                                       |                       |               |
| Total Liabilities                     | 289,410               |               |
|                                       |                       |               |
| Minority interest in Operating        |                       |               |
| Partnership                           | 79,770                | 9,244         |
| Minority interests in majority        |                       |               |
| owned partnerships                    | 2,350                 |               |
|                                       |                       |               |
| Total Minority Interests              | 82,120                | 9,244         |
|                                       |                       |               |

| 4<br>Shareholders' Equity:<br>Common shares, \$.001 par value,<br>authorized 100,000,000 and<br>50,000,000 shares, respectively,<br>issued and outstanding 25,419,215 |           |           |
|---|-----------|-----------|
| and 8,554,177 shares, respectively  | 25        | 9         |
| Additional paid-in capital  | 170,923   | 51,073    |
| Deficit   | (15,176)  | (2,282)   |
|   |           |           |
| Total Shareholders' Equity  | 155,772   | 48,800    |
|   |           |           |
|   | \$527,302 | \$254,500 |
|   | =======   | =======   |

See accompanying notes

# ACADIA REALTY TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997 (dollars in thousands, except per share amounts)

|  | 9/30/98   | nths ended<br>9/30/97<br>dited) |          |          |  |
|--|-----------|---------------------------------|----------|----------|--|
| Revenues                                     |           |                                 |          |          |  |
|  | \$12,959  | \$ 8,375                        | \$29,932 | \$25,125 |  |
| Percentage rents                             | 386       | 705                             | 1,474    | 2,230    |  |
| Expense reimbursements                       | 2,343     | 1,611                           | 5,624    | 5,015    |  |
| Other  | 462       | 183                             | 820      | 756      |  |
| <b>.</b>                                     |           |                                 |          |          |  |
| Total revenues                               | 16,150    | 10,874                          | 37,850   | 33,126   |  |
| Operating Expenses                           |           |                                 |          |          |  |
| Property operating                           | 4,319     | 2,052                           | 8.874    | 6,744    |  |
| Real estate taxes                            | 2,055     | 1,393                           | 4,886    | 4,246    |  |
| Depreciation and                             | ,         | ,                               | ,        | ,        |  |
| amortization                                 | 4,188     | 3,547                           | 11,173   | 10,236   |  |
| General and                                  |           |                                 |          |          |  |
| administrative                               | 1,156     | 538                             | 2,201    | 1,646    |  |
| Non-recurring charges                        | 919       |                                 | 1,473    |          |  |
| Total appreting overage                      |           |                                 |          |          |  |
| Total operating expenses                     | 5 12,637  | 7,530                           | 28,607   |          |  |
| Operating income                             |           |                                 |          | 10,254   |  |
| Equity in earnings of un                     |           | 0,011                           | 07240    | 10,201   |  |
| consolidated partnershi                      |           |                                 | 94       |          |  |
| Loss on sale of property                     |           |                                 |          | (12)     |  |
| Adjustment of carrying                       |           |                                 |          |          |  |
| value of property held                       |           |                                 |          |          |  |
| for sale                                     |           |                                 |          |          |  |
| Interest expense                             | (4,967)   | (3,888)                         | (12,886) | (11,533) |  |
| Loss before extraordine                      |           |                                 |          |          |  |
| Loss before extraordina<br>item and minority | r y       |                                 |          |          |  |
| interest                                     | (12 920)  | (544)                           | (15,109) | (1 291)  |  |
| Extraordinary item -                         | (12, 520) | (344)                           | (10,100) | (1,231)  |  |
| loss on early                                |           |                                 |          |          |  |
| extinguishment of debt                       | (439)     |                                 | (707)    |          |  |
| Minority interest                            |           |                                 | 2,922    | 161      |  |
|  |           |                                 |          |          |  |
| Net loss s                                   |           | \$ (472)                        |          |          |  |
|  |           | ======                          | ======   | ======   |  |

| hare:       |   |  |                             |
|-------------|---|--|-----------------------------|
| \$ (.58)    | \$ (.06)                                    | \$ (1.05)  | \$ (.13)                    |
| (.02)       |   | `(.05)́  |                             |
|             |   |  |                             |
|             |   |  |                             |
| \$ (.60)    | \$ (.06)                                    | \$ (1.10)  | \$ (.13)                    |
| =======     | =======                                     | ======   | =======                     |
| See accompa | anying note                                 | S  |                             |
|             | \$ (.58)<br>(.02)<br><br>\$ (.60)<br>====== | \$ (.58) \$ (.06)<br>(.02)<br><br>\$ (.60) \$ (.06)<br>======= | \$ (.58) \$ (.06) \$ (1.05) |

# ACADIA REALTY TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997 (dollars in thousands) Sept 30, Sept 30, 1002

7

|  | 1998<br>(unat                    | 1997<br>udited)                               |
|--|----------------------------------|---|
| CASH FLOWS FROM OPERATING ACTIVITIES:<br>Net loss<br>Adjustments to reconcile net loss to<br>net cash provided by operating activities   | \$(12,894)<br>:                  | \$ (1,130)                                    |
| Depreciation and amortization<br>Extraordinary item - loss on early  | 11,173                           | 10,236  |
| extinguishment of debt   | 707                              |   |
| Minority interest<br>Equity in income of unconsolidated  | (2,922)                          | (161)   |
| partnerships   | (94)                             |   |
| Provision for bad debts<br>Loss on sale of property  | 994                              | 509<br>12                                     |
| Adjustment to carrying value of property   |                                  | 12  |
| held for sale  | 11,560                           |   |
| Other  | 29                               | 52  |
| Changes in assets and liabilities:<br>Rents receivable<br>Prepaid expenses<br>Due from related parties<br>Other assets<br>Accounts payable and accrued expenses<br>Other liabilities                               |                                  | (517)<br>(188)<br>32<br>(447)<br>733<br>(118) |
| Net cash provided by operating activities  | 7,324                            |   |
| CASH FLOWS FROM INVESTING ACTIVITIES:<br>Expenditures for real estate and<br>improvements<br>Investments in unconsolidated partnerships<br>Net proceeds from sale of property<br>Payment of deferred leasing costs | (16,602)<br>(861)<br><br>(1,902) | (8,876)<br><br>1,288<br>(751)                 |
| Net cash used in investing activities  |                                  | (8,339)                                       |

## ACADIA REALTY TRUST AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997 (dollars in thousands)

| (UOLLAIS IN LHOUSA  | inus)                    |                   |
|---|--------------------------|-------------------|
|   | Sept 30,<br>1998         | Sept 30,<br>1997  |
|   | (una                     | udited)           |
| CASH FLOWS FROM FINANCING ACTIVITIES:   |                          |                   |
| Net proceeds from issuance of<br>Common Shares  | 96,099                   |                   |
| Principal payments on mortgages   | (79,634)                 | (14,183)          |
| Proceeds received on mortgage notes   | 19,877                   | 25,078            |
| Payment of note payable to shareholder  | (3,050)                  |                   |
| Net funding of escrows<br>Payment of deferred financing and   | (2,615)                  | (4,035)           |
| other costs   | (679)                    | (895)             |
| Dividends paid  |                          | (7,866)           |
| Distributions to minority interests   | (31)                     | (1,536)           |
| Net cash provided by (used in)  |                          |                   |
| financing activities  | 29,967                   | (3,437)           |
|   |                          |                   |
| INCREASE (DECREASE) IN CASH AND<br>CASH EOUIVALENTS   | 17,926                   | (2,763)           |
| CASH AND CASH EQUIVALENTS,  | 17, 520                  | (2,703)           |
| BEGINNING OF PERIOD   | 1,287                    | 3,912             |
|   | <br>\$19,213             | \$ 1,149          |
| CASH AND CASH EQUIVALENTS, END OF PERIOD  | \$19,213<br>======       | Ф 1,149<br>====== |
| Supplemental Disclosures of Cash Flow Inf<br>Cash paid during the period for<br>interest, net of amounts<br>capitalized of \$498 and \$425, | ormation:                |                   |
| respectively  | \$12,238                 | \$11,610          |
| Supplemental Disclosures of Non-Cash Inve<br>Activities:  | ======<br>esting and Fin | ======<br>ancing  |

The following activity was recorded in connection with the RDC Transaction (Note 1).

| 9                                  |             |
|------------------------------------|-------------|
| Real estate and investment in      | ¢(050,004)  |
| partnerships acquired              | \$(253,801) |
| Mortgage notes payable assumed     | 154,234     |
| Operating partnership units issued | 83,250      |
| Common Shares issued               | 13,967      |
| Minority interests in              |             |
| acquired properties                | 2,350       |
|                                    |             |
| Net Cash                           | \$          |
|                                    | ========    |

See accompanying notes

#### 1. THE COMPANY

Acadia Realty Trust (the "Company"), formerly known as Mark Centers Trust, is a fully integrated and self-managed real estate investment trust ("REIT") focused primarily on the ownership, acquisition, redevelopment and management of neighborhood and community shopping centers, and multi-family properties.

All of the Company's assets are held by, and all of its operations are conducted through, Acadia Realty Limited Partnership (the "Operating Partnership"), formerly known as Mark Centers Limited Partnership, and its majority owned partnerships. As of September 30, 1998, the Company controlled 69% of the Operating Partnership as the sole general partner. The Company will at all times be the sole general partner of, and owner of a 51% or greater interest in, the Operating Partnership.

The Company currently operates fifty-eight properties, which it owns or has an ownership interest in, consisting of forty-seven neighborhood and community shopping centers, three enclosed malls, two mixed use (retail/office) properties, five multifamily properties and one redevelopment property located in the Eastern and Midwestern regions of the United States.

#### 2. ACQUISITIONS AND RELATED TRANSACTIONS

On August 12, 1998 Mark Centers Trust completed the transactions contemplated by the Contribution and Share Purchase Agreement dated April 15, 1998 (the "RDC Transaction"). In connection with the RDC Transaction, the Operating Partnership acquired (i) fee title or all, or substantially all, of the ownership interests in twelve shopping centers, five multi-family properties and one redevelopment property, (ii) a 49% interest in one shopping center, (iii) certain third party management contracts, and (iv) certain promissory notes from real estate investment partnerships and related entities, which are not under common control, in which RDC serves as general partner or in another similar management capacity, for approximately 11.1 million operating partnership units ("OP Units") and approximately 2.0 million common shares of beneficial interest ("Common Shares") valued at \$97,217. In addition, the Company assumed mortgage debt aggregating \$154,234 and incurred other capitalized transaction costs of \$5,757 resulting in an aggregate purchase price of \$257,208. Pursuant to the terms of the RDC Transaction, the recipients of the OP Units and Common Shares are restricted, subject to certain limited exceptions, from selling or otherwise transferring such OP Units or Common Shares prior to the one year anniversary of the closing of the RDC Transaction.

2. ACQUISITIONS AND RELATED TRANSACTIONS, continued As part of the RDC Transaction, Mark Centers Trust issued approximately 13.3 million Common Shares to three real estate investment limited partnerships (collectively the "RDC Funds"), in which affiliates of RD Capital, Inc. ("RDC") serves as general partner, in exchange for \$100,000. The proceeds from the issuance of Common Shares were used as follows:

| Repayment of mortgage notes payable            | \$  | 70,509  |
|--|-----|---------|
| Repayment of note payable to shareholder       |     | 3,030   |
| Transaction costs allocable to stock issuance  |     | 3,901   |
| Transaction costs allocable to RDC properties, |     |         |
| RDC management contracts and contributed note  | es  | 4,474   |
| Payment of liabilities assumed in connection   |     | ,       |
| with acquisition of RDC properties, RDC        |     |         |
| management contracts and contributed notes     |     | 1,283   |
| Prepayment and assumption fees on mortgage     |     | ,       |
| notes repaid                                   |     | 371     |
| Contractual payments to Company management     |     |         |
| personnel pursuant to severance and change in  | h   |         |
| control obligations and other RDC Transaction  |     |         |
| expenses                                       |     | 1,473   |
|  |     |         |
| Additions to working capital                   |     | 14,959  |
|  |     |         |
|  | \$1 | 100,000 |

=========

As a result of the RDC Transaction, the RDC Funds owned 63% of Common Shares in the Company. Each of the RDC Funds has appointed each of its partners as such RDC Funds' proxy with respect to the Common Shares to which such partner would be entitled upon a dissolution of such RDC Fund and a distribution of such Common Shares among the partners. Other real estate investment partnerships and related entities in which RDC or its affiliates serve as general partner or in another similar management capacity, owned 93% of the minority interest in the Operating Partnership as limited partners. Collectively, after giving effect to the conversion of their OP Units, which are generally exchangeable for Common Shares on a one-for-one basis, these entities and the RDC Funds beneficially owned 72% of the Common Shares as of the closing of the RDC Transaction.

The Company has accounted for the RDC Transaction as (i) a purchase of properties and other related assets in exchange for OP Units and Common Shares and the assumption of certain mortgage debt and other liabilities using the purchase method of accounting and (ii) an issuance of Common Shares for cash. Accordingly, the accompanying consolidated financial statements include the operations of the properties acquired in the RDC Transaction from August 12, 1998 through September 30, 1998.

2. ACQUISITIONS AND RELATED TRANSACTIONS, continued The Operating Partnership is also obligated to acquire from an RDC affiliate its 25% ownership interest in a shopping center currently under construction. Upon completion of construction and attainment of certain occupancy levels, the Operating Partnership will issue OP Units valued at \$5,500. In addition, the Operating Partnership is obligated to issue additional OP Units valued at \$2,750 upon the completion of certain improvements and the commencement of rental payments from a designated tenant at one of the properties acquired in the RDC Transaction.

Concurrent with the closing of the RDC Transaction, the Company appointed Ross Dworman and Kenneth F. Bernstein, the Chief Executive Officer and Chief Operating Officer, respectively, of RDC, as the Chairman and Chief Executive Officer, and President, respectively, of the Company. Messrs. Dworman and Bernstein, together with two designees of RDC, were appointed to the Board of Trustees.

Following the completion of the RDC Transaction, the Company changed its name from Mark Centers Trust to Acadia Realty Trust and the name of the Operating Partnership was changed from Mark Centers Limited Partnership to Acadia Realty Limited Partnership.

#### 3. BASIS OF PRESENTATION

12

The consolidated financial statements include the consolidated accounts of the Company and its majority owned partnerships, including the Operating Partnership, and have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. Wholly owned properties and those which are partially owned but controlled by the Operating Partnership, are accounted for using the consolidated method of accounting. Noncontrolling investments in partnerships are accounted for under the equity method of accounting as the Company exercises significant influence. The information furnished in the accompanying consolidated financial statements reflects all adjustments which are, in the opinion of management, necessary for a fair presentation of the aforementioned consolidated financial statements for the interim periods. The preparation of the consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes.

3. BASIS OF PRESENTATION, continued Actual results could differ from these estimates. Operating results for the nine month period ended September 30, 1998 are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 1998. For further information refer to the consolidated financial statements and accompanying footnotes included in the Company's Annual Report on Forms 10-K and 10-K/A for the year ended December 31, 1997.

4. SHAREHOLDERS' EQUITY AND MINORITY INTERESTS The following table summarizes the change in the shareholders' equity and minority interest since December 31, 1997:

|  | Sha |           | Minority<br>Interests<br>lited) |
|--|-----|-----------|---------------------------------|
| Balance at December 31, 1997                                   | 5   | \$ 48,800 | \$ 9,244                        |
| Vesting of restricted shares                                   |     | 29        |                                 |
| Conversion of 800,000 OP Units                                 |     |           |                                 |
| by shareholder   |     | 4,368     | (4,368)                         |
| Distributions to minority interests                            |     |           | (31)                            |
| Issuance of 13,333,333 Common<br>Shares in connection with the |     |           |                                 |
| RDC Transaction, net of issuance cost                          |     | 06.000    |                                 |
| Issuance of 11,100,000 OP Units and                            | .5  | 96,099    |                                 |
| 1,989,048 Common Shares in                                     |     |           |                                 |
| connection with the RDC Transaction                            |     | 13,967    | 83,250                          |
| Conversion of 738,857 OP Units                                 |     | - /       | ,                               |
| by shareholders in connection with                             |     |           |                                 |
| the RDC Transaction  |     | 5,403     | (5,403)                         |
| Minority interests in certain                                  |     |           |                                 |
| majority owned partnerships acquired                           |     |           |                                 |
| in connection with the RDC Transactio                          | n   |           | 2,350                           |
| Net loss for the period January 1                              |     | (10,004)  | (0,000)                         |
| through September 30, 1998                                     |     | (12,894)  | (2,922)                         |
| Balance at September 30, 1998                                  | 5   | \$155,772 | \$ 82,120                       |
|  |     | ======    | ======                          |

Minority interests represent the limited partners' interest of 11,184,143 and 1,623,000 units in the Operating Partnership at September 30, 1998 and 1997, respectively. In addition, at September 30, 1998, minority interests also include an aggregate amount of \$2,350 representing interests held by third parties in four of the properties acquired in the RDC Transaction in which the Company has a majority ownership position.

5. INVESTMENT IN PARTNERSHIPS

14

In connection with the RDC Transaction, the Company acquired a 49% interest in the Crossroads Joint Venture and Crossroads II Joint Venture (collectively "Crossroads"). The Company accounts for its investment in Crossroads using the equity method. Summary financial information of the Crossroads and the Company's investment in and share of income from Crossroads follows:

|  | September 30,<br>1998 |
|--|-----------------------|
|  | (unaudited)           |
| Balance Sheet                          |                       |
| Assets:                                |                       |
| Rental property, net                   | \$ 8,926              |
| Other assets                           | 4,191                 |
|  |                       |
| Total assets                           | \$13,117              |
|  | ======                |
| Liabilities and partners' equity       |                       |
| Mortgage note payable                  | \$35,625              |
| Other liabilities                      | 525                   |
| Partners' equity                       | (23,033)              |
|  |                       |
| Total liabilities and partners' equity | \$13,117              |
|  | ======                |
| Company's investment in partnerships   | \$ 7,353              |
|  | ======                |
| Statement of Operations                |                       |
| Total revenue                          | \$ 921                |
| Operating and other expenses           | 197                   |
| Interest expense                       | 363                   |
| Depreciation and amortization          | 70                    |
|  |                       |
| Net income                             | \$ 291                |
|  | ======                |
|  |                       |
| Company's share of net income          | \$ 143                |
| Amortization of excess investment      |                       |
| (See below)                            | 49                    |
|  |                       |
| Income from partnerships               | \$ 94                 |
|  | ======                |
|  |                       |

The unamortized excess of the Company's investment over its share of the net equity in Crossroads at the date of acquisition was \$19,580. The portion of this excess attributable to buildings and improvements is being amortized over the life of the related property.

#### 6. MORTGAGE LOANS

15

In connection with the properties acquired in the RDC Transaction, the Company assumed \$154,234 of mortgage debt, of which \$48,615 was retired using a portion of the proceeds from the issuance of Common Shares. Mortgage debt totaling \$21,894, which was outstanding prior to the RDC Transaction, was also retired using a portion of the proceeds from the issuance of Common Shares.

The following table summarizes the Company's mortgage indebtedness as of September 30, 1998:

# ACADIA REALTY TRUST AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, unaudited)

7. Mortgage Loans, continued

|  | September 30<br>1998 | 9, Interest<br>Rate  | Maturity                |              | Monthly<br>Payment<br>I Terms |      |
|--|----------------------|--|-------------------------|--------------|-------------------------------|------|
| Mortgage notes payable - variable ra                         | te                   |  |                         |              |                               |      |
| KBC Bank<br>General Electric Capital Corp.                   | \$ 14,820<br>7,013   | 6.91% (LIBOR + 1.25%)<br>8.41% (Commercial Pape<br>rate + 2.75%) | 12/31/00<br>er 01/01/02 | (1)<br>(2)   | (15)                          | (14) |
| Fleet Bank, N.A.   | 8,295                | 7.43% (LIBOR + 1.78%)  | 05/31/02                | (3)          | (14)                          |      |
| Total variable-rate debt                                     | 30,128               |  |                         |              |                               |      |
| Mortgage notes payable-fixed rate                            |                      |  |                         |              |                               |      |
| Sun America Life Insurance Company<br>The Manufacturers Life | 8,769                | 7.75%  | 06/24/99                | (4)          | (15)                          |      |
| Insurance Company (USA)                                      | 4,389                | 7.73%  | 12/10/99                | (5)          | (15)                          |      |
| John Hancock Mutual Life Insurance C                         | /                    | 9.11%  | 04/01/00                | (6)          |                               |      |
| Metropolitan Life Insurance Company                          | 41,000               | 7.75%  | 06/01/00                | (7)          |                               | )    |
| Sun America Life Insurance Company                           | 44,018               | 7.75%  | 01/01/01                | (8)          | (15)                          |      |
| Anchor National Life Insurance Compa                         | , ,                  |  | 93% 01/01               | (-)          | ( )                           | (15) |
| Lehman Brothers Holdings, Inc.                               | 18,179               | 8.32%  | 03/01/04                | (10)         | (15)                          |      |
| Northern Life Insurance Company<br>Bankers Security Life     | 3,465<br>2,390       | 7.70%<br>7.70%   | 12/01/08<br>12/01/08    | (11)         | (15)                          |      |
| Morgan Stanley Mortgage Capital                              | 2,390<br>44,880      | 8,84%  | 11/01/21                | (11)<br>(12) | (15)<br>(15)                  |      |
| Nomura Asset Capital Corporation                             | 22,663               | 9.02%  | 03/11/22                | (12)         | (15)                          |      |
|  |                      | 9.02%  | 00/11/22                | (13)         | (13)                          |      |
| Total fixed-rate debt  | 248,292              |  |                         |              |                               |      |
| Total All Debt   | \$278,420<br>======  |  |                         |              |                               |      |

ACADIA REALTY TRUST AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (dollars in thousands, unaudited)

7. Mortgage Loans, continued

Notes:

- (1) Marley Run Apartments
- (2) Soundview Marketplace
- (3) Smithtown Commons
- (4) Village Apartments
- (5) Hobson West Plaza
- (6) New Loudon Center Ledgewood Mall Plaza 422 Berlin Shopping Center Route 6 Mall Tioga West Bradford Towne Center
- (7) Valmont Plaza Luzerne Street Plaza Green Ridge Plaza Crescent Plaza East End Centre
- (8) Bloomfield Town Square Walnut Hill Shopping Center Atrium Mall GHT Apartments Colony Apartments

- (11) Manahawkin Shopping Center
- (12) Midway Plaza Northside Mall New Smyrna Beach Cloud Springs Plaza Troy Plaza Martintown Plaza Kings Fairgrounds Shillington Plaza Dunmore Plaza Kingston Plaza Twenty Fifth Street Shopping Center Circle Plaza Mountainville Plaza Plaza 15 Birney Mall Monroe Plaza Ames Plaza
- (9) Pittston Plaza (13) Northwood Centre
- (10) Glen Oaks
- (15) Monthly principal and interest

(14) Interest only monthly

#### 7. RELATED PARTY TRANSACTIONS

On July 2, 1998, Marvin Slomowitz, the former principal shareholder, converted 800,000 OP Units to 800,000 Common Shares. The Company entered into the following transactions with Mr. Slomowitz in connection with the RDC Transaction: (i) repaid a \$3,030 note related to the Company's 1996 purchase of the Union Plaza, (ii) paid \$600 in severance pay, (iii) paid \$100 on the closing of the RDC Transaction and agreed to pay \$100 on each of the following two anniversary dates of the closing of the RDC Transaction for his agreement not to compete with the Company and for certain consulting services, (iv) granted ten year options to purchase 300,000 Common Shares at an exercise price of \$9.00 per Common Share, (v) cancelled formerly issued options to purchase 200,000 Common Shares at \$12.00 per Common Share and (vi) agreed to pay a brokerage commission of 2% of the sales price of nine designated properties currently comprising a portion of the Company's portfolio, provided such commissions will not exceed \$600 in the aggregate.

In connection with the RDC Transaction, the Company acquired certain property management contracts for three properties in which certain current shareholders of the Company or their affiliates have ownership interests. Management fees earned by the Company under these contracts are at rates of 3.25% and 3.5% of collections, or a fixed annual fee of \$110 and aggregated \$30 during the period ended September 30, 1998.

#### 8. PER SHARE DATA

Basic earnings per share was determined by dividing the net loss applicable to common shareholders by the weighted average number of Common Shares outstanding during each period consistent with the guidelines of the Financial Accounting Standards Board Statement No. 128. The weighted average number of Common Shares for the nine months ended September 30, 1998 and 1997 totaled 11,764,133 and 8,551,173, respectively. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue Common Shares were exercised or converted into Common Shares or resulted in the issuance of Common Shares that then shared in the earnings of the Company. For the nine months ended September 30, 1998 and 1997, no additional Common Shares were reflected as the impact would be anti-dilutive due to the net loss in each period.

#### 9. NON-RECURRING CHARGES

In connection with the RDC Transaction, the Company has taken one-time charges of \$1,473 primarily related to payments made to certain officers and key employees pursuant to change in control provisions of employment contracts and severance paid to the former principal shareholder (Note 7).

10. ADJUSTMENT TO CARRYING VALUE OF PROPERTY Following the RDC Transaction, management adopted a plan to dispose of certain under-performing properties. The Company has listed three of these properties with independent brokers and is actively marketing such properties for sale. The Company anticipates that the proceeds to be realized from these three properties will be insufficient to recover the associated carrying values. Accordingly, the Company has taken a non-cash charge of \$11,560 to write-down these properties to fair market value based on the estimated sales proceeds (net of selling costs).

11. EXTRAORDINARY ITEM - WRITE-OFF OF DEFERRED FINANCING COSTS The consolidated statement of operations for the nine months ended September 30, 1998 includes the write-off of \$707 in net deferred financing fees as a result of the repayment of the related mortgage debts.

#### 12. PRO FORMA INFORMATION

The following unaudited pro forma condensed consolidated information for the nine months ended September 30, 1998 and 1997 is presented as if the RDC Transaction had occurred on January 1, 1997.

|   | September 30,<br>1998 | September 30,<br>1997 |
|---|-----------------------|-----------------------|
| Revenue   | \$61,970<br>======    | \$61,422<br>======    |
| (Loss) income before  |                       |                       |
| extraordinary item  | \$(5,471)<br>======   | \$ 3,848              |
| Net (loss) income   | \$(5,739)             | \$ 3,409              |
| Net (loss) income per share-                                    | ======                | ======                |
| basic and diluted   | \$ (0.23)<br>======   | \$ 0.14<br>======     |
| Weighted average number of                                      |                       |                       |
| Common Shares outstanding                                       | 24,677,928<br>======= | 24,673,554<br>======= |
| Weighted average number of<br>Common Shares outstanding-assumin | าต                    |                       |
| dilution  | N/A                   | 24,681,610            |
|   | =========             | =========             |

14

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion is based on the consolidated financial statements of Acadia Realty Trust (the "Company") as of September 30, 1998 and 1997 and for the three and nine months then ended. This information should be read in conjunction with the accompanying consolidated financial statements and notes thereto.

Certain statements made in this report may constitute "forwardlooking statements" within the meaning of federal securities laws. Such statements are inherently subject to risk and uncertainties which may cause the actual results to differ materially from the future results implied by such forwardlooking statements. Factors which might cause such differences include general economic conditions, adverse changes in the real estate markets in general and in the geographic regions in which the Company's properties are located, changes in interest rates, potential bankruptcy of tenants and environmental requirements.

# RESULTS OF OPERATIONS

20

The following comparisons for the three and nine month periods ended September 30, 1998 as compared to the same periods for 1997 reference the effect of the properties acquired on August 12, 1998 as a result of the RDC Transaction (the "RDC Properties").

Comparison of Three Months Ended September 30, 1998 ("1998") to Three Months Ended September 30, 1997 ("1997")

Total revenues increased \$5.3 million, or 49%, to \$16.2 million for 1998 compared to \$10.9 million for 1997.

Minimum rents increased \$4.6 million, or 55%, to \$13.0 million for 1998 compared to \$8.4 million for 1997. \$4.4 million of the increase, or 53%, was attributable to the RDC Properties. The remaining increase was a result primarily of increases at the Mark Plaza and Ledgewood Mall.

Percentage rents decreased \$319, or 45%, to \$386 for 1998 compared to \$705 for 1997. This decrease was primarily attributable to the Company's adoption of the Emerging Issue Task Force ("EITF") Issue No. 98-9 "Accounting for Contingent Rent in Interim Financial Periods" in 1998.

Expense reimbursements increased \$732, or 45%, from \$1.6 million for 1997 to \$2.3 million for 1998, which was primarily attributable to the RDC Properties which had expense reimbursements of \$743.

RESULTS OF OPERATIONS, continued Other income increased \$279 of which \$111 was attributable to the RDC Properties. The remaining variance was a result of an increase in interest earning assets in 1998.

21

Total operating expenses increased \$5.1 million, or 68%, to \$12.6 million for 1998, from \$7.5 million for 1997.

Property operating expenses increased \$2.3 million, or 110%, to \$4.3 million for 1998 compared to \$2.1 million for 1997. Of this increase, \$1.3 million, or 57%, was attributable to the RDC Properties. The remaining increase was primarily due to the recording of reserves against unbilled rents receivable ("straight-line rent") for certain leases with Penn Traffic, which is currently experiencing significant financial and operating difficulties, and an increase in estimated claims related to the Company's property related liability insurance policies.

Real estate taxes increased \$662, or 48%, from \$1.4 million for 1997 to \$2.1 million for 1998 primarily attributable to the RDC Properties which had real estate taxes of \$606.

Depreciation and amortization increased \$641, or 18%, for 1998 primarily attributable to the RDC Properties, which had depreciation of \$603.

General and administrative expense increased \$618, or 115%, from \$538 for 1997 to \$1.2 million for 1998, which was primarily attributable to the RDC Properties, which had general and administrative expense of \$555.

Non-recurring charges of \$919 are costs incurred related to the RDC Transaction and primarily represent payments made to certain officers and key employees pursuant to change in control provisions of employment contracts and severance paid to the former principal shareholder.

Adjustment of carrying value of property held for sale represents a 1998 non-cash charge of \$11,560 to write-down three properties to fair market value based on the estimated sales proceeds.

Interest expense of \$5.0 million for 1998 increased \$1.1 million, or 28%, from \$3.9 million primarily attributable to the RDC Properties.

The \$439 extraordinary loss is a result of the write-off of deferred financing fees as a result of the repayment of the related mortgage debts.

RESULTS OF OPERATIONS, continued Comparison of Nine Months Ended September 30, 1998 ("1998") to Nine Months Ended September 30, 1997 ("1997")

22

Total revenues increased \$4.8 million, or 14%, to \$37.9 million for 1998 compared to \$33.1 million for 1997.

Minimum rents increased \$4.8 million, or 19%, to \$29.9 million for 1998 compared to \$25.1 million for 1997. \$4.4 million of the increase, or 18% was attributable to the RDC Properties. The remaining increase was primarily a result of increases at the Mark Plaza and Ledgewood Mall.

Percentage rents decreased \$756, or 34%, to \$1.5 million for 1998 compared to \$2.2 million for 1997 primarily attributable to the Company's adoption of the Emerging Issue Task Force ("EITF") Issue No. 98-9 "Accounting for Contingent Rent in Interim Financial Periods" in 1998.

Expense reimbursements increased \$609, or 12%, from \$5.0 million for 1997 to \$5.6 million for 1998 of which \$743 was attributable to the RDC Properties. This was offset by the impact of lower recoverable operating expenses within the remaining portfolio for 1998.

Total operating expenses increased \$5.7 million, or 25%, to \$28.6 million for 1998 from \$22.9 million for 1997.

Property operating expenses increased \$2.1 million, or 32%, to \$8.9 million for 1998 compared to \$6.7 million for 1997. Of this increase, \$1.3 million was attributable to the RDC Properties. The remaining increase was primarily due to those factors as previously discussed for the three months ended September 30, 1998, as well as the impact of a reversal of a \$245,000 reserve for environmental remediation costs for the Cloud Springs Plaza in 1997 following notification in March 1997 from the Georgia Department of Natural Resources that contamination exceeding a reportable quantity had not occurred.

Real estate taxes increased \$640, or 15%, from \$4.2 million for 1997 to \$4.9 million for 1998 primarily attributable to the RDC Properties.

Depreciation and amortization increased \$937, or 9%, for 1998 of which \$603, or 6%, was attributable to the RDC Properties. The remaining increase was primarily due to the Company's property development and expansion activities within the remaining portfolio.

RESULTS OF OPERATIONS, continued General and administrative expense increased \$555, or 34%, from \$1.6 million for 1997 to \$2.2 million for 1998, which was primarily attributable to the RDC Properties.

Non-recurring charges of \$1.5 million are costs incurred related to the RDC Transaction and primarily represent payments made to certain officers and key employees pursuant to change in control provisions of employment contracts and severance paid to the former principal shareholder.

Adjustment of carrying value of property held for sale represents a 1998 non-cash charge of \$11,560 to write-down three properties to fair market value based on the estimated sales proceeds.

Interest expense of \$12.9 million for 1998 increased \$1.4 million, or 12%, from \$11.5 million for 1997. Of this increase, \$1.1 million, or 10%, was attributable to the RDC Properties. The remaining increase was primarily a result of higher average outstanding borrowings related primarily to increased property development and expansion activities within the remaining portfolio.

The \$707 extraordinary loss is a result of the write-off of deferred financing fees as a result of the repayment of the related mortgage debts.

Funds from Operations

23

The Company, along with most industry analysts, consider funds from operations("FFO") as defined by the National Association of Real Estate Investment Trusts ("NAREIT")as an appropriate supplemental measure of operating performance. However, FFO does not represent cash generated from operations as defined by generally accepted accounting principles and is not indicative of cash available to fund cash needs. It should not be considered as an alternative to net income for the purpose of evaluating the Company's performance or to cash flows as a measure of liquidity.

Generally, NAREIT defines FFO as net income (loss) before gains losses) on sales of property, non-recurring charges and extraordinary items, adjusted for certain non-cash charges, primarily depreciation and amortization of capitalized leasing costs.

#### FUNDS FROM OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997 (dollars in thousands, except per share amounts) Three months ended Nine months ended 9/30/98 9/30/97 9/30/98 9/30/97

|  | 9/30/98            | 9/30/97           | 9/30/98 9/30/9                  |
|--|--------------------|-------------------|---------------------------------|
| Revenues                                     |                    |                   |                                 |
| Minimum rents (a)                            | \$13,053           | \$ 8,280          | \$29,930 \$24,892               |
| Percentage rents                             | 386                | 705               | 1,474 2,230                     |
| Expense reimbursements                       | 2,444              | 1,611             | 5,724 5,015                     |
| Other  | 470                | 183               | 828 756                         |
|  |                    |                   |                                 |
| Total revenues                               | 16,353             |                   | , ,                             |
|  |                    |                   |                                 |
| Operating Expenses                           |                    | 0 001             | 0.440 0.004                     |
| Property operating (b)                       |                    | 2,031             | 8,449 6,921                     |
| Real estate taxes                            |                    | 1,393             | 4,964 4,246                     |
| General and administrativ                    | ,                  | 537               | 2,190 1,637                     |
| Total operating expenses                     | s 7,384            |                   | 15,603 12,804                   |
| Operating income                             |                    |                   |                                 |
| Operating income                             | ,                  | 6,818             | 22,353 20,089                   |
| Interest expense<br>Amortization of deferred |                    | (3,888)           | (13,064)(11,533)                |
| financing costs<br>Depreciation of non-real  | (192)              | (127)             | (516) (432)                     |
| estate assets                                |                    | (52)              | (148) (156)                     |
|  |                    |                   | * * ***                         |
| Funds from operations                        | \$ 3,585<br>====== |                   | \$ 8,625 \$ 7,968<br>========== |
| Funds from operations                        |                    |                   |                                 |
| per share (c)                                | \$ 0.15<br>======  | \$ 0.27<br>====== | \$ 0.57 \$ 0.78<br>========     |
|  |                    |                   |                                 |

Reconciliation of funds from operations to net income determined in accordance with Generally Accepted Accounting Principles (GAAP)

| Funds from operations above      | \$ 3,585 | \$ 2,751 | \$ 8,625 \$ | 7,968  |
|----------------------------------|----------|----------|-------------|--------|
| Depreciation of real esta        | ate      |          |             |        |
| and amortization of lea          | sing     |          |             |        |
| costs                            | (4,031)  | (3,368)  | (10,591) (  | 9,648) |
| Straight-line rents and          |          |          |             |        |
| related write-offs, (ne          | t) 1     | 74       | 3           | 176    |
| Adjust reserve for environmental |          |          |             |        |
| remediation costs                |          |          | (88)        | 245    |
| Non-recurring RDC Transaction    |          |          |             |        |
| related charges                  | (919)    |          | (1,473)     |        |
| Loss on sale of property         |          |          |             | (12)   |

| 25                     |            |           |               |        |
|------------------------|------------|-----------|---------------|--------|
| Adjustment of carrying |            |           |               |        |
| value of property hel  |            |           |               |        |
| for sale               | (11,560)   |           | (11,560)      |        |
| Minority interest      | 2,559      | 72        | 2,922         | 161    |
| Extraordinary item - 1 | OSS        |           |               |        |
| on extinguishment of   | debt (439) |           | (707)         |        |
| Other non-cash adjustm | ents 4     | (1)       | (25)          | (20)   |
|                        |            |           |               |        |
| Net loss               | \$(10,800) | \$ (472)  | \$(12,894)\$( | 1,130) |
|                        | ======     | ======    | ====== ==     | =====  |
| Net loss per share (d  | )\$(0.60)  | \$ (0.06) | \$ (1.10)\$   | (0.13) |
|                        | =======    | ======    | ====== ==     | =====  |

- 26
- (a) Excludes income from straight-lining of rents.
- (b) Represents all expenses other than depreciation, amortization, write-off of unbilled rent receivables recognized on a straight-line basis, non-cash charges for compensation expense related to the Company's restricted share plan and certain non-recurring expenses.
- (c) Assumes full conversion of 11,184,143 and 1,623,000 OP Units into Common Shares for the nine months ended September 30, 1998 and 1997, respectively.
- (d) Net loss per share (basic and diluted) is computed based on the weighted average number of Common Shares outstanding for the nine months ended September 30, 1998 and 1997 of 11,764,133 and 8,551,173, respectively.

27 LIQUIDITY AND CAPITAL RESOURCES Recent Developments

On August 12, 1998 Mark Centers Trust completed the RDC Transaction. In connection with the RDC Transaction, the Operating Partnership acquired (i) fee title or all, or substantially all, of the ownership interests in twelve shopping centers, five multi-family properties and one redevelopment property, (ii) a 49% interest in one shopping center, (iii) certain third party management contracts, and (iv) certain promissory notes from real estate investment partnerships and related entities, which are not under common control, in which RDC serves as general partner or in another similar management capacity, for approximately 11.1 million OP Units and approximately 2.0 million Common Shares valued at \$97,2 million. In addition, the Company assumed mortgage debt aggregating \$154.2 million and incurred other capitalized transaction costs of \$5.8 million resulting in an aggregate purchase price of \$257.2 million. Pursuant to the terms of the RDC Transaction, the recipients of the OP Units and Common Shares are restricted, subject to certain limited exceptions, from selling or transferring such OP Units or Common Shares prior to the one year anniversary of the closing of the RDC Transaction.

As part of the RDC Transaction, Mark Centers Trust issued approximately 13.3 million Common Shares to the RDC Funds in exchange for \$100.0 million. The proceeds from the issuance of Common Shares were used as follows:

| Repayment of mortgage notes payable            | \$ 70.5 |
|--|---------|
| Repayment of note payable to shareholder       | 3.0     |
| Transaction costs allocable to stock issuance  | 3.9     |
| Transaction costs allocable to RDC properties, |         |
| RDC management contracts and contributed notes | 4.5     |
| Payment of liabilities assumed in connection   |         |
| with acquisition of RDC properties, RDC        |         |
| management contracts and contributed notes     | 1.3     |
| Prepayment and assumption fees on mortgage     |         |
| notes repaid                                   | 0.4     |
| Contractual payments to Company management     |         |
| personnel pursuant to severance and change in  |         |
| control obligations and other RDC Transaction  |         |
| expenses                                       | 1.5     |
| Additions to working capital                   | 14.9    |
|  |         |
|  | \$100.0 |
|  | ======  |

As a result of the RDC Transaction, the RDC Funds owned 63% of the Common Shares in the Company. Each of the RDC Funds has appointed each of its partners as such RDC Funds' proxy with respect to the Common Shares to which such partner would be 21

LIQUIDITY AND CAPITAL RESOURCES, continued

28

entitled upon a dissolution of such RDC Fund and a distribution of such Common Shares among the partners. Other real estate investment partnerships and related entities in which RDC or its affiliates serve as general partner or in another similar management capacity, owned 93% of the minority interest in the Operating Partnership as limited partners. Collectively, after giving effect to the conversion of their OP Units, which are generally exchangeable for Common Shares on a one-for-one basis, these entities and the RDC Funds beneficially owned 72% of the Common Shares as of the closing of the RDC Transaction.

The Company has accounted for the RDC Transaction as (i) a purchase of properties and other related assets in exchange for OP Units and Common Shares and the assumption of certain mortgage debt and other liabilities using the purchase method of accounting and (ii) an issuance of Common Shares for cash. Accordingly, the accompanying consolidated financial statements include the operations of the properties acquired in the RDC Transaction from August 12, 1998 through September 30, 1998.

The Operating Partnership is also obligated to acquire from an RDC affiliate its 25% ownership interest in a shopping center currently under construction. Upon completion of construction and attainment of certain occupancy levels, the Operating Partnership will issue OP Units valued at \$5.5 million. In addition, the Operating Partnership is obligated to issue additional OP Units valued at \$2.8 million upon the completion of certain improvements and the commencement of rental payments from a designated tenant at one of the properties acquired in the RDC Transaction.

Concurrent with the closing of the RDC Transaction, the Company appointed Ross Dworman and Kenneth F. Bernstein, the Chief Executive Officer and Chief Operating Officer, respectively of RDC, as the Chairman and Chief Executive Officer, and President, respectively, of the Company. Messrs. Dworman and Bernstein, together with two designees of RDC, were appointed to the Board of Trustees.

Following the completion of the RDC Transaction, the Company changed its name from Mark Centers Trust to Acadia Realty Trust and the name of the Operating Partnership was changed from Mark Centers Limited Partnership to Acadia Realty Limited Partnership.

#### Financing and Debt

In connection with the properties acquired in the RDC Transaction, the Company assumed \$154.2 million of mortgage debt, of which \$48.6 million was retired using a portion of the proceeds from the issuance of Common Shares. Mortgage debt totaling \$21.9 million, which was outstanding prior to the RDC Transaction, was also retired using a portion of the proceeds from the issuance of Common Shares.

29 Financing and Debt, continued

As of September 30, 1998, the Company had an aggregate \$52.8 million borrowing from Sun America Life Insurance Company which was assumed in connection with the RDC Transaction. Approximately \$44.0 million of these loans are cross-collateralized by five of the Company's properties, bear interest at a fixed rate of 7.75%, require monthly payments of interest and principal amortized over 25 years and mature in January 2001. The remaining loan in the amount of \$8.8 million is collateralized by one of the Company's properties, bears interest at 7.75%, matures June 1999 and requires principal amortization payments over a 25 year period. Each of the loans contain yield maintenance provisions.

The Company had other fixed rate mortgage debt assumed in connection with the RDC Transaction with three separate lenders aggregating \$22.6 million as of September 30, 1998. These loans, which are secured by three of the Company's properties, bear interest ranging from 7.73% to 8.32%, require monthly payments of interest and principal amortized over 25 years and mature between June 1999 and March 2004.

As of September 30, 1998, the Company also had variable rate mortgage debt assumed in connection with the RDC Transaction with three separate lenders aggregating \$30.1 million. These loans, which are secured by three of the Company's properties, require monthly payment of interest based on LIBOR plus spreads ranging from 1.25% to 1.78% or the lender's commercial paper rate plus 2.65% and mature December 2000 and May 2002.

As of September 30, 1998 interest on the Company's mortgage indebtedness ranged from 6.9% to 9.1% with maturities that ranged from June 1999 to November 2021. Of the total outstanding debt, \$248.3 million, or 89%, was carried at fixed interest rates with a weighted average of 8.4% and \$30.1 million, or 11%, was carried at variable rates with a weighted average of 7.4%. Of the total outstanding debt, \$107.7 million will become due by 2000, with scheduled maturities of \$12.9 million in 1999 and \$94.8 million in 2000. As the Company does not anticipate having sufficient cash on hand to repay such indebtedness, it will need to refinance this indebtedness or select other alternatives based on market conditions at that time. The Company believes that the current loan-to-value ratios on the collateral properties are at levels which would allow it to fully refinance these loans on commercially competitive terms.

#### Property Development and Expansion

In connection with the RDC Transaction, the Company acquired a 39,744 square foot retail and residential building located in Greenwich, Connecticut. The building, which is currently vacant, is being completely refurbished, and when completed in 1999 will consist of approximately 17,000 square feet of retail space and 21 apartments (approximately 15,000 square feet). Approximately 12,300 square feet of retail space has been pre-leased to a national tenant. As of September 30, 1999, costs incurred to date were \$10.6 million. The Company expects that an additional \$4.2 million will be required to complete this project.

Property Development and Expansion, continued The Company is also redeveloping and expanding a 100,252 square foot retail center located in Rocky Hill, Connecticut. The center, which was also acquired in the RDC Transaction, is anchored by a 41,665 square foot Waldbaum's (A&P) Supermarket and an adjacent 92,500 square foot Caldor Department Store (Caldor owns and operates the store). After redevelopment and expansion, the center will total 113,252 square feet anchored by an expanded 64,665 square foot Waldbaum's Supermarket. The renovation will also include a new parking lot and exterior facade. The Company expects that \$4.6 million will be required to complete this project.

The Company has executed leases with Walmart and Circuit City for approximately 121,000 and 33,000 square feet, respectively, in the Ledgewood Mall in Ledgewood, New Jersey. The spaces are currently being built out and the costs estimated to complete these projects total \$4.7 million.

For the remaining portfolio, the Company currently estimates that capital outlays of approximately \$7.2 million will be required for tenant improvements, related renovations and other property improvements related to executed leases.

Sources of capital for funding property development, property expansion and renovation and future property acquisitions are expected to be obtained from additional equity offerings and additional debt financings. As of September 30, 1998, the Company also had cash available of \$19.2 million as well as 12 properties which are currently unencumbered and therefore available as potential collateral for future borrowings.

The Company anticipates that cash flow from operating activities will continue to provide adequate capital for all debt service payments, recurring capital expenditures and REIT distribution requirements.

#### HISTORICAL CASH FLOW

30

The following discussion of historical cash flow compares the Company's cash flow for the nine months ended September 30, 1998 ("1998") with the Company's cash flow for the nine months ended September 30, 1997 ("1997").

Net cash provided by operating activities decreased from \$9.0 million for 1997 to \$7.3 million for 1998. This variance was primarily attributable to a \$2.6 million increase in cash used to pay prepaid expenses for 1998.

Investing activities used \$19.4 million during 1998, representing a \$11.1 million increase from \$8.3 million of cash used during 1997, which was primarily a result of the RDC Transaction previously discussed under "Liquidity and Capital Resources".

Net cash provided by financing activities of \$30.0 million increased \$33.4 million compared to \$3.4 million used during 1997. The increase resulted primarily from \$96.1 million of net

#### 31 HISTORICAL CASH FLOW, continued

proceeds from the issuance of Common Shares and a \$9.4 million reduction in dividends and distributions paid in 1998. This was partially offset primarily by additional cash of \$68.5 million used in 1998 for the repayment of debt and a \$5.2 million decrease in cash provided by additional borrowings.

#### INFLATION

The Company's long-term leases contain provisions designed to mitigate the adverse impact of inflation on the Company's net income. Such provisions include clauses enabling the Company to receive percentage rents based on tenants' gross sales, which generally increase as prices rise, and/or, in certain cases, escalation clauses, which generally increase rental rates during the terms of the leases. Such escalation clauses are often related to increases in the consumer price index or similar inflation indexes. In addition, many of the Company's leases are for terms of less than ten years, which permits the Company to seek to increase rents upon re-rental at market rates if rents are below the then existing market rates. Most of the Company's leases require the tenants to pay their share of operating expenses, including common area maintenance, real estate taxes, insurance and utilities, thereby reducing the Company's exposure to increases in costs and operating expenses resulting from inflation.

#### YEAR 2000 COMPLIANCE

The year 2000 ("Y2K") problem refers to computer applications using only the last two digits to refer to a year rather than all four digits. As a result, these applications could fail or create erroneous results if they recognize "00" as the year 1900 rather than year 2000. The Company has taken Y2K initiatives in three general areas which represent the areas that could have an impact on the Company: information technology systems, noninformation technology systems and third party issues. The following is a summary of these initiatives:

Information technology and related costs: The Company's information technology systems generally consist of file servers, workstations, operating systems and applications which are all purchased systems. The Company's assessment and testing of these systems has revealed that they are Y2K compliant. Furthermore, during the third quarter of 1998, the Company commenced installation of additional hardware and software (purchased systems)related to its accounting systems which are Y2K compliant as well. These hardware and accounting software upgrade and conversions are being executed under maintenance and support agreements with vendors. The total cost of the accounting conversion is estimated at approximately \$200,000 of which \$150,000 has already been expended, and is not material to the operating results or financial position of the Company.

Non-information technology and related costs: Non-information technology consists mainly of facilities management systems such as telephone, utility and security systems for its properties. The Company is in the process of identifying date sensitive

YEAR 2000 COMPLIANCE, continued systems and equipment including HVAC units, telephones, security systems and alarms, fire and flood warning systems and general office systems at its properties. Assessment and testing of these systems is about 25% complete and expected to be completed by no later than second quarter 1999. The identification and remediation of systems at the properties is being accomplished by Company personnel with the assistance of consultants, for which both costs are being recorded as normal operating expense. Based on preliminary assessment the cost of any upgrades or replacement is not expected to be significant.

32

Third parties and related costs: The Company has begun assessment of major third parties' Y2K readiness including tenants, contractors and key suppliers of outsourced services including, property maintenance, stock transfer, debt servicing, banking collection and disbursement, payroll and benefits. Some of these third parties are publicly traded corporations subject to disclosure requirements for which the Company currently monitors Y2K disclosures in SEC filings. The majority of the Company's private vendors are small suppliers that the Company believes can manually execute their business and are readily replaceable. Management also believes there is no material risk of being unable to procure necessary supplies and services. Third party assessment is about 30% complete and expected to be completed by second quarter of 1999. The assessment of third party readiness is being conducted by Company personnel whose costs are recorded as normal operating expenses. The Company is not yet in a position to estimate the cost of third party compliance issues, but has no reason to believe that such costs will be material.

Risks: The principal risk to the Company relating to the successful implementation of its accounting system hardware and software upgrades is failure to correctly bill tenants by December 31, 1999 and pay invoices when due. Management believes it has adequate resources, or could obtain the needed resources, to manually bill tenants and pay bills until the systems become operational.

The principal risks to the Company relating to non-information systems at the properties are failure to identify time-sensitive systems and inability to find an appropriate replacement system. The Company believes that adequate replacement components or new systems are available at reasonable prices and are in good supply. The Company also believes that adequate time and resources are available to remediate these areas as needed.

The principal risks to the Company in its relationship with third parties are failure of third party systems used to conduct business such as: disruption of tenant operations at the properties; banks being unable to process receipts and disbursements; vendors being unable to supply needed materials and services to the Company's properties; and processing of outsourced employee payroll. Based on Y2K compliance work done

33 YEAR 2000 COMPLIANCE, continued

to date, the Company has no reason to believe that key tenants, banks and suppliers will not be Y2K compliant in all material respects or can not be replaced within an acceptable timeframe.

Contingency plans: The Company intends to deal with contingency planning during the second quarter of 1999 after the results of the above assessments and related remediation are known.

The Company's description of its Y2K compliance issue is based upon information obtained by management through evaluations of internal business systems and tenant and vendor compliance efforts. No assurance can be given that the Company will be able to address the Y2K issues for all its systems in a timely manner or that it will not encounter unexpected difficulties or significant expenses relating to adequately addressing the Y2K issue. If the Company or the major tenants or vendors with whom the Company does business fail to address their major issues, the Company's operating results or financial position could be materially adversely affected.

PART II. OTHER INFORMATION

34

- Item 1. Legal Proceedings
  There have been no material legal proceedings beyond
  those previously disclosed in the Registrants
  previously filed Form 10-K for the year ended December
  31, 1997.
- Item 2. Changes in Securities

(c) Recent Sales of Unregistered Equity Securities

(i) Securities Sold

The following table sets forth the date of sale, title and amounts of unregistered securities sold by the Company since December 31, 1997:

| Date of Sale    | Title         | Amount     |
|-----------------|---------------|------------|
|                 |               |            |
| August 12, 1998 | OP Units      | 11,100,000 |
| August 12, 1998 | Common Shares | 15,322,381 |

(ii) Underwriters and Other Purchases

August 12, 1998 Sales. Underwriters were not retained in connection with the sale of these securities. These OP Units and Common Shares were sold to the contributors of the RDC Properties and RDC Funds who contributed cash, all of whom were "accredited investors".

(iii) Consideration

August 12, 1998 Sales. The OP Units were issued in exchange for property, third party management contracts and certain promissory notes having a value of approximately \$83.3 million. 13,333,333 Common Shares were issued in exchange for \$100.0 million. 1,989,048 shares were issued in exchange for property having a value of approximately \$14.0 million. There were no underwriting discounts or commissions with respect to such securities.

(iv) Exemption from Registration Claimed

The OP Units and Common Shares were issued to "accredited investors" in a transaction which was exempt from registration under Section 4(2) of the Securities Act of 1933.

PART II. OTHER INFORMATION Item 2. Changes in Securities, continued **O**ther On July 2, 1998, Marvin Slomowitz, the former principal shareholder, converted  $800,000\ \text{OP}$  Units to Common Shares on a one-for-one basis. On August 12, 1998, certain OP Unit holders converted 738,857 OP Units to Common Shares on a one-for-one basis. Item 3. Defaults Upon Senior Securities None Item 4. Submission of Matters to a Vote of Security Holders On August 12, 1998, the Registrant held its annual meeting of shareholders. The shareholders voted, in person or by proxy for the following proposals. The results of the voting are shown below: Proposal 1 -The adoption and approval of the contribution agreement with RD Capital, Inc. dated April 15, 1998 and the transaction contemplated thereby. Votes Cast For 5,447,654 Votes Cast Against Abstain 594,776 47,023 Proposal 2 -Votes Cast For Votes Withheld Election of Trustees: Marvin L. Slomowitz 8,028,518 610,860 Joseph L. Castle, II Marvin J. Levine, Esq. 610,260 8,029,118 8,029,318 610,060 Lawrence J. Longua 8,029,318 610,060 Harvey Shanus 8,029,518 610,860 John Vincent Weber 8,029,718 610,660 Proposal 3 -To amend the Declaration of Trust to increase the authorized shares from 50,000,000 shares to 100,000,000 shares. Votes Cast For Votes Cast Against Abstain 7,853,736 733,026 52,614 Proposal 4 -To amend the Declaration of Trust to change Mark Centers Trust's name to "Acadia Realty Trust". Votes Cast For Votes Cast Against Abstain 5,737,037 304,852 47,564

35

36 PART II. OTHER INFORMATION

Item 5. Other Information On August 20, 1998 and October 23, 1998, the Board of Trustees appointed the following officers:

> Robert Masters, Esq. - Senior Vice President Perry Kamerman - Senior Vice President and Treasurer Joel Braun - Senior Vice President Jon Grisham - Assistant Treasurer

- Item 6. Exhibits and Reports on Form 8-K
  - (a) Exhibits: The following exhibits are filed with this Quarterly Report on Form 10-Q.
- 3.1 (a) Fourth Amendment to Declaration of Trust
- 27 Financial Data Schedule (EDGAR filing only)
  - (b) Reports on Form 8-K

| Date of Report    |               |            |
|-------------------|---------------|------------|
| (Date of Earliest |               |            |
| Event Reported)   | Item Reported | Date Filed |
|                   |               |            |

August 12, 1998 The consummation August 26, 1998 and closing of the RDC Transaction

# SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has fully caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ACADIA REALTY TRUST

By:

37

/s/ Ross Dworman Chairman and Chief Executive Officer (Principal Executive Officer)

/s/ Perry Kamerman Senior Vice President of Finance (Principal Financial and Accounting Officer)

Date: November 16, 1998

- 3.1 (a) Fourth Amendment to Declaration of Trust
- 27 Financial Data Schedule (EDGAR filing only)

5 0000899629 ACADUA REALTY TRUST 1,000

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9-M0S
       DEC-31-1998
JAN-01-1998
SEP-30-1998
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527,302
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                      0
                 (707)
                            0
                 (12,894)
(1.10)
(1.10)
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Mark Centers Trust

# Fourth Amendment to Declaration of Trust

Dated: August 12, 1998

Mark Centers Trust, a Real Estate Investment Trust formed pursuant to Title 8 of the Corporations and Associations Article of the Annotated Code of Maryland (1993 Replacement Volume) (the "REIT"), hereby certifies to the State Department of Assessments and Taxation:

FIRST: That SECTION 1.1 of the Declaration of Trust of the REIT is hereby amended by deleting therefrom the name "Mark Centers Trust" and by substituting in lieu thereof the name "Acadia Realty Trust."

SECOND: That SECTION 6.1 of the Declaration of Trust of the REIT is hereby amended by deleting from the second sentence thereof the number of "50,000,000" and by substituting in lieu thereof the number "100,000,000."

THIRD: This Amendment to the REIT'S Declaration of Trust was duly approved by the affirmative vote of the holders of not less than a majority of the shares issued by the REIT and then outstanding on July 8, 1998.

IN WITNESS WHEREOF, Mark Centers Trust has caused these presents to be signed in its name an on its behalf by its Senior Vice President and attested by its Secretary, this 12th day of August, 1998. Each of the undersigned officers of Mark Centers Trust acknowledges, under the penalties for perjury, that this Fourth Amendment to Declaration of Trust is the act of the REIT and that, to the best of his knowledge, information and belief, the matters and facts set forth herein are true in all material respects.

#### ATTEST:

### MARK CENTERS TRUST

/s/ Marvin J. Levine /s/ Marvin J. Levine, Secretary Jos

/s/ Joshua Kane ry Joshua Kane, Senior Vice President and Chief Financial Officer